

# POSTAL CORPORATION OF KENYA



Expression of Interest for the Provision of an E-Payment Solution to the Postal Corporation of Kenya

**Reference Number:** PCK/PROC/EOI/17/2022-2023

**Date:** 25 April 2023

## **Background**

Postal Corporation of Kenya was established by an Act of Parliament (PCK Act 1998) and operates as a Public Commercial Enterprise. The Corporation's mandate includes provision of accessible, affordable and reliable postal services to all parts of Kenya as public postal licensee. This is in line with 1948 United Nations Charter on Universal Human Rights which amongst others obligates Government to guarantee unfettered access to communication by all citizenly.

Our mission is to provide the government and private sector with end to end, reliable, seamless, universal postal and courier services.

## **Objective**

To position the Postal Corporation of Kenya as the preferred Payment Partner for government in the Provision of G2P, P2G and P2P services competitively and conveniently, and enable our customers enjoy seamless payment services which includes from Microfinance and Saccos, Money, Utility payments, Revenue collections, Individual Statutory Remittances at competitive market rates in the most convenient way.

## **Scope of Work.**

The scope of the platform system includes but not limited to the following;

1. Provide a secure, seamless payment service through open API, Web Portal, USSD App for Android, IOS and Huawei App. Gallery.
2. A system that is interoperable and creates a smooth experience between all financial services, the Banks, and all other 3<sup>rd</sup> Party mobile money providers and international financial services.
3. Provide a solution that supports multiple payment channels which will include Posta Pay, 3<sup>rd</sup> Party mobile money providers (T-Cash, Airtel & Mpesa), e-wallet, Bank Accounts and Cards.
4. Have the capacity to offer wallet services that are secure, licensed and scalable and conform to all regulatory requirements.
  - that is able to offer seamless, safe and secure way of making payments and completing transactions
  - the ability to onboard entities as beneficiaries who will be able to move funds from their wallet to other beneficiary's wallet, move money from their wallet to directly to their bank account, credit beneficiary's accounts from your utility account, request payment from other beneficiaries or other mobile money providers,
  - Bill payments-ability to pay for products and services to paybills that will be provided

- Till Payments – pay for products and services to till numbers
  - Bulk Payments/ Disbursements – Make payments to multiple people at the same time using multiple channels.
5. Offer competitive rates that will be attractive to the clients
  6. Have capabilities to send/receive money, collection services for different revenue streams.
  7. Have the ability to enhance the existing Posta Pay solution by white-labeling it.

### **Eligibility Criteria**

- The Tenderer Must be a CBK licensed Payments Services Provider (PSP), a licensed e-wallet provider and e-money issuance. (Provide a Confirmation letter from Central Bank of Kenya)
- The Tenderer shall have been in business for the last 2(two) years. (Provide a certified copy of certificate of Incorporation/Registration, CR12, Certificate of Registration as a data processor issued by the office of the Data Commissioner.
- The Tenderer has fulfilled tax obligations. (provide a copy of valid Tax Compliance certificate from Kenya Revenue Authority (KRA))

**Note:** Only firms qualified under this procedure will be invited to submit their Technical and Financial proposals under the Request for Proposals (RFP).

**Submission:** Hard copy of the EOI must be delivered and deposited in tender box Located at, Posta House Mezzanine Floor on or before **Friday 12 May 2023 before 11:00am EAT** in a sealed envelope clearly marked 'Expression of Interest for the Provision of an E-Payment Solution to the Postal Corporation of Kenya' **Reference Number:** PCK/PROC/EOI/17/2022-2023. Bids that cannot fit in the tender box should be submitted to the Office of Supply Chain Manager located on the City Square Post Office Building along Haile Selassie Avenue ,3<sup>rd</sup> Floor Leftwing, before **10:30 AM** of the submission date.

Late submissions shall be rejected.

**For clarification** please email: [tendersecretariat@posta.co.ke](mailto:tendersecretariat@posta.co.ke) before **Wednesday 3 May 2023** at 1500hrs.

John K. Tonui

**POSTMASTER GENERAL/CEO**