



DATE: 5TH MARCH 2024

POSTAL CORPORATION OF KENYA

REFERENCE NUMBER: PCK/PROC/37/2023/2024

INVITATION FOR THE PROVISION OF PASSENGER BUS/SHUTTLE FLEET.

The Postal Corporation of Kenya was established by an Act of Parliament (PCK Act 1998) and operates as a Public Commercial Enterprise. The Corporation's mandate includes the provision of accessible, affordable, and reliable postal services to all parts of Kenya as a public postal licensee. This is in line with the 1948 United Nations Charter on Universal Human Rights which amongst others obligates the Government to guarantee unfettered access to communication by all citizenly. Our mission is to provide the government and private sector with end-to-end, reliable, seamless, Universal postal and courier logistic services.

The Corporation has identified a niche in growing its market share of passenger business from the Nairobi-Kisumu-Busia Route to all Counties/Regions of the nation, pursuant to its strategic vision and newly developing prospects. The Corporation's nationwide network of outlets presents an exclusive opportunity for expansion while strengthening the courier business and thus, passenger mobility.

The Postliner Buses are operating on the Kisumu-Nakuru-Kericho-Kisumu-Busia route, with minimal fleet for the last six years. As a result, the passengers had been requesting for more transit options, so the Corporation thought it prudent to collaborate with the private investors to provide and register their passenger vehicles—buses and 12-seaters—with the Corporation, as agreed upon by the two parties.

Additional information is available to eligible and prospective partners via email at john.kibuika@posta.co.ke or in person at the Office of the Manager Postliner Nairobi, which is located on the 3rd floor of the City Square Post Office on Haile Selasie Avenue, between 0900 and 1500 hours.

Eligible or interested stakeholders may give written notice of their intentions by Thursday, March 28, 2024, at 1500 hours to the Office of Manager Supply Chain, 3rd Floor, City Square Post Office, Nairobi, situated at City Square Post Office, Haile Selassie Avenue.

The following is the proposed scope of service for implementing a Partnership model in the passenger bus/shuttle:

1. Infrastructure Development:

- The Corporation will be responsible for the development and maintenance of bus terminals, bus stops, and related infrastructure to enhance passenger convenience and safety.

2. Fleet:

- In order to have efficient eco-friendly the public bus/shuttle fleet required will eco-friendly equipped with advanced safety features and amenities.
- The vehicles have to be in good mechanical condition and either new or relatively new.

3. Route Optimization:

- Feasibility study will be conducted together with the partner to identify high-demand routes and optimize bus routes to improve customer satisfaction and able to manage the public demand.

4. Technology Integration:

- The corporation will employ smart ticketing systems real-time passenger information systems, and vehicle tracking technologies to enhance operational efficiency and improve the passenger experience.
- The partner(s) may seek access to the Integration whenever it is most convenient for them.

5. Accessibility and Inclusivity:

- The public buses will be accessible to persons with disabilities, sick and pregnant by retrofitting buses with wheelchair ramps and other accessibility features.

6. Quality Assurance:

- The Corporation will establish standards for bus maintenance, cleanliness, and safety to ensure the provision of high-quality transportation services to passengers.
- The exclusive duty for fueling, maintaining and repairing the vehicle(s) rests with the owner.

7. Fare Integration:

- Integrate fare payment systems with other modes of public transportation, such as trains and airport, to provide seamless multi-modal journeys for passengers.
- Terminal transfers will be arranged at a fee and upon prior request.

8. Regulatory Compliance:

- Compliance with relevant regulations and standards governing public transportation, including licensing, safety, and environmental regulations will be at the vehicle(s) owner`s responsibility.

9. Financial Sustainability:

- Both stakeholders shall develop a sustainable financial model for the partnership initiative, including revenue-sharing arrangements, fare structures, and cost-recovery mechanisms.

10. Stakeholder Engagement:

- The Corporation will engage with stakeholders, including government agencies, transport operators, passenger associations, and civil society organizations, to solicit input and ensure compliance with the working environment.

11. Capacity Building:

- The Corporation will provide training and capacity building programs for bus operators and staff to enhance their skills in customer service, safety procedures, and operational management.

12. Monitoring and Evaluation:

- The Corporation will establish mechanisms for monitoring and evaluating the performance of the partnership initiative against predefined indicators and targets, with regular reporting to stakeholders.

POSTMASTER GENERAL/CEO